

Gateway Services.

Setting up a local office in UK, can be a time consuming and expensive activity, not to mention the on-going staffing and facilities costs. PRGL has successfully established itself as a UK Consulting company specialising in promoting and managing offshore IT & ITES projects.

We are now looking to make our experience available to overseas Asian companies who would like to promote their solutions and services in the UK/ Europe.

Our in-depth understanding of the cultural differences between Asia and Europe, and our market knowledge of Europe will assist in all the activities be it registration of the company in UK/Europe, legal compliances, VAT, IR, to budgeting your European operations, to customizing the sales collaterals, and other literature to suit the UK and European Markets.

P.R. Glolinks offers the following services to facilitate them establish themselves in UK/Europe.

A. Virtual Presence.

Promoting and supporting your business without a physical presence is a major barrier to breaking into the UK and European Markets.

We can register your company and take care of the legal, accounting formalities in the UK and offer a fully supported Virtual UK Presence which includes:

- Dedicated telephone number with salutation in your company's name.
- Fax
- UK Mainland address
- Pre-sales support



This may be best model, during the early stages while you are sizing the market, and understanding the selling cycles in the U.K & Europe.

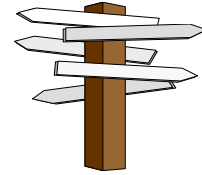
This is highly cost effective model, wherein you can promote your products / services, test the market for your solutions from your country.

Should you need to visit the UK or Europe, we can simplify the process by helping with business visas, and accommodation arrangements.

Charges: One time registration of 4000 UK Pounds and a Monthly retainer fee to be worked on the services required.

B. Professional support (Incubation Support)

During the Incubation time our Sales Team can make site visits to present your company, prepare statements of requirements, hand over brochures, and manage conference calls between your prospects and your staff.



In addition we can offer our Professional advices and support for

- Recruitment of a Marketing/Sales Team.
- Size the European market for your products/services.
- Evolve your U.K/European Market Strategies.
- Develop your Launch Programs.
- Help in Planning your Budgets.

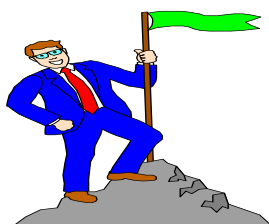
This ensures a faster start-up of your Operations.

Charges: Per Consultancy Day.



C. Program Management Support

The Major Failures of Asian Companies is in Program Management of their projects. Our



team who understand the requirements of the European customers and who have successfully handled various offshore assignments can Program Manage your Project to ensure timely, quality deliveries.

Charges: Per Consultancy Day.

About US

P.R. GL olinks (PRGL) is a specialist Vendor Independent 'Right-Sourcing' consulting organization with a global portfolio of customers. We understand the styles, working patterns and ethos of multinational organizations and have done extensive fundamental research on cultural variances between India, Europe, and USA to help achieve success in a mixed delivery model.

PRGL's accumulated knowledge, in-depth acumen of the business processes, comprehensive assessment of marketplace realities, and our program management skills will help to achieve success of the 'Right-Sourcing'.

We are different. We consider ourselves as partners of growth. We prove to be an extended arm of your own organization maintaining high degrees of confidentiality, openness and integrity.

This has made us reputable in the industry and stand out from the crowd. We are proud of our ethics and professionalism.

If your values match with ours we could establish a lasting partnership.

Let us work together to WIN !!!

*We build organizations,
We enable culture change,
We help to achieve Performance
Excellence,*

We act as the "**catalysts of renaissance**"

P.R. GL olinks Consulting

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